| Assurance of Student Learning 2019-2020 |                               |  |  |  |
|---|-------------------------------|--|--|--|
| CEBS                                    | School of Profesional Studies |  |  |  |
| Business Management 288                 |                               |  |  |  |
| Said Ghezal                             |                               |  |  |  |

| Use this page to list learning outcomes, measurements, and summarize results for your program. Detailed inform the subsequent pages. | nation must be co | mpleted in |
|--|-------------------|------------|
| Student Learning Outcome 1: Students will demonstrate understanding of the business enterprise.                                      |                   |            |
| Instrument 1 BUS 253C capstone course project.   |                   |            |
| Based on your results, circle or highlight whether the program met the goal Student Learning Outcome 1.                              | Met               | Not Met    |
| Student Learning Outcome 2: Students will demonstrate foundational knowledge of the business environment.                            |                   |            |
| Instrument 1 BUS 253C capstone course project.   |                   |            |
| Based on your results, circle or highlight whether the program met the goal Student Learning Outcome 2.                              | Met               | Not Met    |
| Student Learning Outcome 3: Students will demonstrate competency in written and oral business communication                          | 1.                |            |
| Instrument 1 BUS 253C capstone course project.   |                   |            |
| Based on your results, circle or highlight whether the program met the goal Student Learning Outcome 3.                              | Met               | Not Met    |
| Program Summary (Briefly summarize the action and follow up items from your detailed responses on subse                              | quent pages.)     |            |
|  |                   |            |
|  |                   |            |
|  |                   |            |

| Student Learning Outcome 1  |  |                             |                   |                                     |                         |                    |
|---|--|-----------------------------|-------------------|-------------------------------------|-------------------------|--------------------|
| Student Learning Outcome  | Students will demonstrate understanding of the business enterprise.  |                             |                   |                                     |                         |                    |
| Measurement Instrument  1   | BUS 253C is a capstone course that uses several activities as assessment artifacts, which culminate in a course project. The activities provide students with opportunities to demonstarate their understanding of all basic facets of a business enterprise. A rubric (attached) is used to measure students' business acumen by assessing their understanding of business acumen dimensions. |                             |                   |                                     |                         |                    |
| Criteria for Student<br>Success                                     | The expectations are to have a 70% pass rate on the capstone project of a random sample and 70% pass rate on each dimension of the rubric.   |                             |                   |                                     |                         |                    |
| Program Success Target for Measurement                              | or this  | <mark>70%</mark>            |                   | Percent of Program Achieving Target | 80%.                    |                    |
| Methods   | Random samp  | ole of 10 students.         |                   |                                     |                         |                    |
| Based on your results, high   | light whether  | the program met the goal    | l Student Learr   | ing Outcome 1.                      | Met                     | Not Met            |
| Actions (Describe the decisi BUS 210C was modified to i management. |  |                             |                   |                                     |                         | ieularly strategic |
| Follow-Up (Provide your tin<br>Follow up will occur next ro         |  |                             | irred, describe h | ow the actions above ha             | ave resulted in progran | n improvement.)    |
| Next Assessment Cycle Pla   | n (Please descr  | ibe your assessment plan ti | metable for this  | outcome)                            |                         |                    |

|  |   | Student Learni                  | ing Outcome 2                                      |              |             |  |
|--|---|---------------------------------|--|--------------|-------------|--|
| Student Learning Outcome                         |   |                                 |  |              |             |  |
| Measurement Instrument  1                        | BUS 253C is a capstone course that uses several activities as assessment artifacts, which culminate in a course project. The activities provide students with opportunities to demonstarate their understanding of the competitive business environment to include rivals, suppliers, and customers, legal environment of business, among other forces of the environment. A rubric (attached) measures students' understanding of the effect of these environmental forces on the business enterprise. |                                 |  |              |             |  |
| Criteria for Student<br>Success                  | The expectati dimension of  |                                 | e on the capstone project of a random sample and   | 70% pass ra  | te on each  |  |
| Program Success Target fo<br>Measurement         | Program Success Target for this Measurement  Target  Target   |                                 |  |              |             |  |
| Methods  | Random sample of 10 students.   |                                 |  |              |             |  |
|  |   |                                 | e goal Student Learning Outcome 2.                 | Met          | Not Met     |  |
| Actions (Describe the decisi N/A                 | on-making pro   | cess and actions planned for pr | ogram improvement. The actions should include      | a timeline.) |             |  |
| Follow-Up (Provide your tin                      | neline for follow   | w-up. If follow-up has occurred | d, describe how the actions above have resulted in | program im   | provement.) |  |
| N/A  |   |                                 |  |              |             |  |
| Next Assessment Cycle Pla Next assessment cycle. | n (Please descr   | ibe your assessment plan timet  | able for this outcome)                             |              |             |  |

|                               |   | Student Lear                  | rning Outcome 3     |                            |                 |           |             |
|-------------------------------|---|-------------------------------|---------------------|----------------------------|-----------------|-----------|-------------|
| Student Learning              | Student will d  | emonstrate competency of w    | written and oral bu | usiness communication.     |                 |           |             |
| <b>Outcome</b>                |   |                               |                     |                            |                 |           |             |
| <b>Measurement Instrument</b> | BUS 253C is a capstone course that uses several activities as assessment artifacts, which culminate in a course   |                               |                     |                            |                 |           |             |
| 1                             | project. The course project provide students with an opportunity to demonstrate their competency in written and oral business communication as they write and present a term paper. A rubric (attached) measures students' ability to |                               |                     |                            |                 |           |             |
|                               | communicate both orally and in writing by evaluating key written communication aspects.   |                               |                     |                            |                 |           |             |
| Criteria for Student          | The expectati   | ons are to have a 70% pass ra | rate on the capstor | ne project of a random sar | mple and 70%    | 6 pass ra | nte on each |
| Success                       | dimension of  | the rubric.                   |                     |                            |                 |           |             |
| Program Success Target fo     | <mark>or this</mark>  | <mark>70%</mark>              |                     | Percent of Program Ach     |                 |           | 100%        |
| Measurement                   |   |                               |                     | l                          | <b>Target</b>   |           |             |
| Methods                       | Random sample of 10 students.   |                               |                     |                            |                 |           |             |
| Based on your results, circ   | <br> e or highlight   | whether the program met       | the goal Student    | <b>Learning Outcome 3.</b> |                 | Met       | Not Met     |
| Actions (Describe the decisi  | on-making pro   | cess and actions for program  | improvement. T      | he actions should include  | a timeline.)    |           | 1           |
| N/A                           |   |                               |                     |                            |                 |           |             |
|                               |   |                               |                     |                            |                 |           |             |
| Follow-Up (Provide your time  | nalina for fallo  | y up. If follow up has assure | mad dasariba bayy   | the actions shows have re  | oulted in nre   | arom im   | nrovoment)  |
|                               | neime for fono  | v-up. If follow-up has occur  | red, describe now   | the actions above have re  | suited iii proj | gram mi   | provement.) |
| N/A                           | <mark>N/A</mark>  |                               |                     |                            |                 |           |             |
| Next Assessment Cycle Pla     | n (Dlagga dagar   | iha yayr assassmant nlan tim  | actable for this ou | taama)                     |                 |           |             |
| Next Assessment Cycle Pla     | n (Please descr   | ibe your assessment plan tim  | netable for this ou | icome)                     |                 |           |             |
| Next assessment cycle.        |   |                               |                     |                            |                 |           |             |
|                               |   |                               |                     |                            |                 |           |             |

## BUS 253C term paper:

Select an organization or company to research its business plan/strategy and environment. The organization can be either your workplace or one you are familiar with. You can also select any organization.

Papers should describe and evaluate the selected company's competitive environment, its strategy in general and its functional strategies (i.e., Human Resources Strategy, Diversity Strategy, Technology Strategy, Marketing and customer relationships Strategy, research & development, etc...).

The paper should also introduce the company, its business, and its rivals. You should describe the company's structure and its leadership along with its strengths and weaknesses. An evaluation of the threats and opportunities is a plus.

The following is a sample outline you can use (the outline identifies several business acumen topics that should be covered, including examples of external forces affecting a business enterprise):

- 1. Introduction (introduce your company)
- 2. External and Internal environment (what affects the company's business internally and externally. For example, externally a company faces many forces such as competitors, regulations, technological innovations, etc...)
- 3. Planning and strategic management (different strategies)
- 4. Business ethics and social responsibility (sustainability)
- 5. Organizational structure
- 6. Human Resources management
- 7. Diversity management
- 8. Technology and innovation management
- 9. Organizational culture

You are free to add to the above outline as you see fit.

Rubric

| Components  | Fail (1)   | Poor (2)  | Average (3)  | Good (4)   | Excellent (5)   |
|---|--|---|--|--|---|
| Business acumen   | No work completed or work submitted. Does not address any requirement. | Weak content. Demonstrates some analysis, but little interpretation or depth. Only 3 or less topics covered. The content is so flawed that it obscures the meaning. | Adequate content. Less clarity, depth, interpretation, and analysis. Displays an understanding of major concepts but has some minor flaws. More than 3 topics but less than 5 are covered. | Good content. Good clarity, depth, interpretation, and analysis. All content topics are covered but less detailed. Work demonstrates a clear understanding of course concepts. 6 or more topics are covered. | Superior content. Excellent clarity, depth, interpretation, and analysis. All content topics (6 or more) are covered in detail. Work demonstrates mastery of course concepts. |
| Business<br>environment/Extern<br>-al and interior<br>environment | No coverage of the external or interior environmental forces.          | Limited evaluation without clear links to the objectives. Less than 3 forces are covered for each environment.  | Some evaluations with some links to work undertaken. 3 or 4 forces of each environment are covered.  | Significant evaluation of more than 5 forces with little emphasis on the process and methods.  | Reflective and insightful evaluation of more than 5 forces. Assessment of both process and outcome.   |
| Written<br>Communication  | No logical structure.  | Arguments confused or not fully developed.  | Arguments are developed but not always clear. Arguments lack clear structure.  | Arguments clearly structured and logically developed. Uses headings, introductory statements, and summary to provide narrative links.  | The convincing case made. Aims, arguments, and conclusions fully compatible. Chapters well-organized and fit together.  |
| Oral<br>Communication   | The organization lacks any structure.                                  | The presentation has less than 4 identifiable points  | The presentation has easily identifiable main  | The presentation was organized but the speaker strayed   | The presentation has a clear and deliberate   |

| No supporting      | and lacks internal | points but lacks    | sometimes from     | structure.      |
|--------------------|--------------------|---------------------|--------------------|-----------------|
| material was used. | structure          | internal structure. | this organization. | Presentation    |
|                    |                    |                     |                    | organized and   |
|                    |                    |                     |                    | adequate use of |
|                    |                    |                     |                    | supporting      |
|                    |                    |                     |                    | material.       |